

# COMPANY PROFILE

**Perfect Sweaters Limited (PSL)**

**A Family Venture**

**100% Export-Oriented Sweater Manufacturing Unit**

**Dhaka, Bangladesh**

## **ABOUT US**

Perfect Sweaters Limited (PSL) is a recognized and reliable name in Bangladesh's sweater manufacturing industry, backed by over 26 years of operational excellence. As a specialized sweater manufacturer, PSL has earned the trust of international buyers through its unwavering commitment to quality, timely delivery, and ethical production standards.

With a projected export milestone of USD 6 million in 2026, PSL continues to demonstrate resilience and growth, adapting to the evolving global market with precision and professionalism. Our organizational structure is built on a three-tier system: a strategic management team driving vision and policy, mid-level coordinators ensuring seamless operations, and a skilled, dedicated workforce that powers our production. Together, these teams ensure that every product leaving our facility meets the highest benchmarks of quality and compliance.

PSL is not just a manufacturer, it is a dependable partner to buyers seeking consistency, reliability, and value. Our streamlined operations, strong governance, and deep understanding of the industry enable us to scale with confidence and deliver results that meet the dynamic needs of global fashion retailers and brands.

## **OUR VISION**

To become one of the most respected and competitive sweater manufacturers in the global apparel market, setting industry standards in quality, ethical manufacturing, and customer trust.

## **OUR MISSION**

To deliver premium-quality sweaters with precision, integrity, and consistency, strengthening our position as a reliable sourcing partner through innovation, operational excellence, and a commitment to long-term client relationships.

## LEADERSHIP OF PSL

### Chairman & Managing Director – Mr. Shafiq Ahmed



Mr. Shafiq Ahmed is an experienced professional in Bangladesh’s sweater manufacturing sector, with over 36 years of industry experience. A graduate of the University of Dhaka with a B.Com (Hons) and M.Com in Accounting, he began his career in the early 1990s and has since built a strong track record across key leadership roles in several major RMG groups, including:

- SQ Group – General Manager
- Pioneer Group – Executive Director
- Hannan Group – Executive Director
- Monayam Sweater Complex Ltd. – Deputy Managing Director
- Mahadeen Group – Executive Director

Since 2016, Mr. Ahmed has been leading Perfect Sweaters Limited as its Chairman and Managing Director. With a deep understanding of global markets and operational excellence, he has been instrumental in shaping PSL into a trusted export partner for international buyers. He has been directly involved with the company for over a decade, guiding its steady growth and strategic positioning.

His extensive global exposure includes working with renowned buyers such as H&M (Sweden), New Yorker (Germany), Zara (Spain), Provera (France), Auchan Textile (France), Textilot SA (France), GP.Zannier (France), EWM (UK), and DMR (Russia).

***“Consistency in quality builds lasting partnerships.”***

***— Shafiq Ahmed***

## Director –Mr. Ahmed Ehsan Kabir Shaan



Mr. Shaan Kabir holds a Bachelor's Degree in Business and a Master's in Policy and Governance from North South University. With a strong foundation in trade and logistics, he later expanded into the Ready-Made Garment (RMG) sector. Over the span of 15 years, he has collaborated with several international buyers, known for his keen understanding in financial dynamics, supply chain management, and quality assurance in sweaters.

His career also spans across defense procurement, where he serves as a licensed indenter. In addition to his business engagements, Mr. Shaan Kabir contributes to a policy research think tank in Bangladesh and also worked for the United Nations, reflecting his broader interest in governance and development.

### Key Career Highlights:

- Trade World Logistics and Services – Chief Executive Officer
- Multi Star Associates – Director
- Gotcha BD – Partner
- LaamCo International – Managing Partner
- JebCo Trading – Managing Partner
- Desh Foundation – Chairman
- Bangladesh Fishing Industry Association – Former Vice President

***“When you dream, dream big. When you work, work hard. Success is the result of patience and passion.”***

**— Shaan Kabir**

## Director – Mr. Md. Saiful Islam Papon



Mr. Md. Saiful Islam Papon is a seasoned professional with over 22 years of hands-on experience in Bangladesh’s sweater manufacturing sector. A graduate of National University, he began his career in 2004 as a merchandiser and quickly earned recognition for his technical expertise, efficiency, and deep understanding of product development and production flow.

At Perfect Sweaters Limited, Mr. Papon heads the merchandising division, playing a key role in bridging client requirements with production capabilities. His strengths in garment construction, yarn selection, pricing strategy, and delivery coordination have been instrumental in ensuring PSL consistently meets the high standards of its international clients.

### Career Highlights

- Hannan Group
- Monayem Sweaters (Appolo Group)
- Mahadeen Group

### Global Buyers Worked With

Auchan Textile (France), New Yorker (Germany), Textilot SA (France), GP.Zannier (France), Pinkon (Turkey), System U (France), EWM (UK), DMR (Russia) and more.

***“Precision, pricing, and delivery — the essentials of a great sweater.”***

***— Saiful Islam Papon***

## WHO ARE WE

Perfect Sweaters Limited (PSL) is a premier name in the global ready-made garments (RMG) industry, built on a legacy of craftsmanship, consistency, and credibility. With over 500 skilled manufacturing professionals and a dedicated team of 50 plus management and support staff, PSL operates a streamlined, efficient system across its production facilities and corporate headquarters.

Our core divisions—Marketing, Planning, Merchandising, Commercial, Finance, and Administration—are led by industry experienced, combining expertise with operational precision to ensure timely delivery and uncompromising quality. This structured synergy enables PSL to consistently exceed client expectations and meet international standards.

## OUR PRODUCTS

At Perfect Sweaters Limited, quality begins at the source. Our exclusive Sourcing Department meticulously procures premium-grade yarns and raw materials from trusted global and local partners, ensuring both consistency and excellence throughout the production process.

We work with an extensive range of fibers, including:

- Natural fibers: Cotton, Acrylic (our most frequently used), Cashmere and Wool.
- Synthetic and blended fibers: Rayon, Viscose, Polyester, Nylon, and other specialized blends.

All yarns, trims, and accessories meet stringent international compliance and quality benchmarks, customized to suit both regional feasibility and client preferences.

## Value-Added Design & Finishing

Our product line reflects versatility and innovation, offering contemporary styles and intricate finishing techniques such as:

- Embroidery
- Printing
- Flat-lock stitching
- Pressed snaps
- Sewn-on elbow patches
- Zipper tubulars in woven fabric

These allow us to create dynamic, fashion-forward garments that appeal to diverse markets.

## Sampling & Product Development

The Sampling & Design Department serves as the creative heart of PSL. A team of 25 dedicated professionals works closely with buyers to translate concepts into reality—whether through custom specifications or inspiration drawn from international yarn expos and emerging fashion trends. With rapid sample turnaround times, we ensure a smooth path from design to production-ready apparel.

## QUALITY ASSURANCE

Our independent Quality Assurance Team ensures rigorous oversight throughout every stage of the production line. Operating autonomously and reporting directly to senior management, this team conducts final inspections based on Acceptable Quality Level (AQL) standards before customer audits or third-party quality checks. Our commitment to quality is unwavering—ensuring each garment reflects our promise of excellence.

## PRODUCTION CAPACITY

PSL maintains a robust production capacity ranging from 100,000 to 140,000 pieces per month, subject to style variations.

### Gauge-wise Machine Distribution:

S/N	Gauges	No. of machines	Capacity (units/month)
1	12	130*	80,000
2	3/5/7	70*	60,000
<b>Total1</b>		<b>200 machines</b>	<b>1,40,000 unit/month</b>

Note: 160 machines are located at the primary PSL factory, with an additional 40 machines at PSL Knitting Unit at our Kamarpara facility in Dhaka.

## OUR GLOBAL BUYER AND PARTNERS

At PSL, we consider our clients as long-term partners. Strong, mutually respectful relationships are at the core of our success in this highly competitive global market. Our doors are always open to collaboration, support, and shared growth.

### Our international buyer network includes:

- Russia: LLC (DMR-PJCE “Detsky Mir”), Futurino Fashion, Baby Go (New Born), Chessford
- Canada: YM INC (Sales), Runners, A & M
- UK: Yours Clothing Ltd, LTS, Pixie Girl, PFD Enorsia, EWM, Boohoo.com
- Italy: Colella Gp.Srl (SPADA, Sorbino (Dooa), Notting Hill, Stecim, Navigare, NaviSail)
- South Korea- E.Land World Ltd
- Brazil- Riachuelo RI
- Switzerland: Offtex AG
- Mexico: Suburbia
- France: Vetements De La, SNC One Sikks
- China: LOKA Fashion
- Hong Kong: Elite Horizon Ltd
- Singapore: Castro Singapore Ltd
- Philippines: Shining Star Apparel Mfg Co
- Denmark: MARES APS (Outlook Tex)
- Germany: MJUNIK Textile GMBH
- Uruguay: AsTown Trade
- Poland: CDRL S.A Pianowo UL

## COMPLIANCE STANDARDS



## ETHICAL STANDARDS & WORKPLACE VALUES

At PSL, we believe business should be a force for good. We uphold strict ethical principles that reflect both local laws and global best practices:

- A respectful, safe, and congenial work environment
- Zero tolerance for child labor
- Fair wages aligned with national regulations
- No discrimination, with emphasis on gender equity
- Rigorous hygiene and safety protocols, especially during and after the COVID-19 pandemic

## **BANKING & FINANCIAL INFORMATION**

Banker: Basic Bank Limited

Account Name: Perfect Sweaters Limited

Account Number: 2110010008074

BIN: 19011031722

SWIFT Code: BKSIBDDH021

Branch Code: 21

Branch Address: 33, Gulshan South Commercial Area, Gulshan Circle-1, Dhaka, Bangladesh

Tel: +880 2 9883501-2, 9899923, 9899927

Correspondent Bank: Citibank N.A., New York, USA

Correspondent Account Number: 36022105

SWIFT Code: CITIUS33

## **GET IN TOUCH**

Head Office & Factory Address

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